

Appendix
CSU Bachelor of Science Degree in Business Administration – Sport Management

Applicable to students completing the following Niagara College (NC) undergraduate diploma program:

Sport Administration, Diploma

CSU Degree Requirements	CSU Required Credit Hours	NC Transfer Courses*	NC Transfer Credits*	Credits to take at CSU*
Major Requirements	51	<i>NC courses must be completed as outlined below:</i>	9	42
ACC 2301 Principles of Accounting I	3			
ACC 2302 Principles of Accounting II	3			
ACC 3301 Managerial Accounting	3			
BUS 2301 Introduction to Business	3			
BUS 2303 Professionalism in the Workplace	3			
BUS 3301 Business Law	3			
BUS 4302 Business Policy and Strategy	3			
COM 2302 Organizational Communication	3			
ECO 2301 Principles of Microeconomics	3			
ECO 2302 Principles of Macroeconomics	3			
FIN 3301 Financial Management	3	SPRT 1203 Sport Finance	3	
HRM 3302 Human Resource Management	3			
ITC 3303 Information Systems Management	3			
LDR 3301 Leadership	3	SPRT 1271 Leadership in Sport	3	
MGT 3301 Principles of Management	3			
MKT 3301 Principles of Marketing	3			
PHI 4301 Business Ethics	3	SPRT 1361 Ethics in Sport	3	
Sport Management Concentration	12		0	12
SOC 3301 Sociology of Sport	3			
SPM 3301 Sport Marketing	3			

SPM 4301 Sport Facilities	3			
SPM 4302 Sport Administration	3			
CSU Degree Requirements	CSU Required Credit Hours	NC Transfer Courses*	NC Transfer Credits*	Credits to take at CSU*
Open Electives	27	27 credit hours from the following NC courses will satisfy this requirement.	27	0
		MICR 1583 Spreadsheet Applications	3	
		MKTG 1104 Marketing for Sport and Recreation	3	
		SPRT 1180 Introduction to Sport Management	3	
		SPRT 1252 Negotiations and Law for Sport	3	
		SPRT 1268 Governance of Sport Organizations	3	
		SPRT 1210 Sport Sponsorship	3	
		SPRT 1305 The Sport Consumer	3	
		SPRT 1322 Sales and Promotions in Sports	3	
		SPRT 1390 The Global Economy in Sports	3	
		SPRT 1301 Media and Sport	3	
		SPRT 1406 Human Resource Management in Sports	3	
		SPRT 1414 Sport Event Management	3	
		SPRT 1439 Sport Facilities Management	3	
CSU General Education Requirements	CSU Required Credit Hours	NC General Education Courses	NC Transfer Credits*	Credits to take at CSU*
General Education	30	<i>To receive the full general education transfer credit, the 15 hours of NC General Education courses must be completed as outlined below.</i> <i>Certain CSU degree programs have required prerequisite courses that may affect the amount of credit transferred.</i>	15	15
CSU General Education Degree Category Requirements				

Mathematics	3	1 of the following will transfer (3): <ul style="list-style-type: none"> • NC MATH 1206 Mathematics of Finance • NC MATH1310 Statistical Concepts <ul style="list-style-type: none"> ○ <i>Transfers to CSU's MAT 2301 Elementary Statistics</i> 		
Humanities and Fine Arts - Group B	3	1 of the following will transfer (3): <ul style="list-style-type: none"> • NC COMM 1510 Communication Foundations • NC COMM 1520 Communication Skills for the Emerging Professional <ul style="list-style-type: none"> ○ <i>Transfers to CSU's COM 2301 Professional Communication</i> • NC COMM 1530 Industry Reports <ul style="list-style-type: none"> ○ <i>Transfers to CSU's ENG 3301 Technical Writing</i> 		
Humanities and Fine Arts - Group A	3	NC General Education Elective (9)** <ul style="list-style-type: none"> • <i>NC General Education Electives must fit available CSU General Education degree category requirements.</i> 		
History	3			
Natural Sciences	6			
Social/Behavioral Sciences	6			
English Composition	6			
Total Credits Required Bachelor of Science in Business Administration – Sport Management	120		51	69

* Transfer Credit/General Notes:

- NC's General Education courses that do not satisfy CSU's General Education categories will be reviewed for Open Electives credit, if applicable.
- CSU's Humanities and Fine Arts-Group A requires 3 hours concentrated in Art, Literature, Religion, Music, Ethics, or Philosophy. Humanities and Fine Arts-Group B requires 3 hours in any of the aforementioned topics, Critical Thinking, Foreign Language, Speech, or select Communications courses.
- Math and English courses must earn a grade of C or higher.
- Duplicate transfer credit is not permissible.
- Credit awarded is subject to degree requirements at the time of enrollment and current transfer credit policy, which are subject to change.
- CSU is in the process of converting to new course numbers and anticipates completion by the end of 2024.

CSU Bachelor of Science Degree in Business Administration – General

Applicable to students completing the following Niagara College (NC) undergraduate diploma program:

Sport Administration, Diploma

CSU Degree Requirements	CSU Required Credit Hours	NC Transfer Courses*	NC Transfer Credits*	Credits to take at CSU*
Major Requirements	51	<i>NC courses must be completed as outlined below:</i>	9	42
ACC 2301 Principles of Accounting I	3			
ACC 2302 Principles of Accounting II	3			
ACC 3301 Managerial Accounting	3			
BUS 2301 Introduction to Business	3			
BUS 2303 Professionalism in the Workplace	3			
BUS 3301 Business Law	3			
BUS 4302 Business Policy and Strategy	3			
COM 2302 Organizational Communication	3			
ECO 2301 Principles of Microeconomics	3			
ECO 2302 Principles of Macroeconomics	3			
FIN 3301 Financial Management	3	SPRT 1203 Sport Finance	3	
HRM 3302 Human Resource Management	3			
ITC 3303 Information Systems Management	3			
LDR 3301 Leadership	3	SPRT 1271 Leadership in Sport	3	
MGT 3301 Principles of Management	3			
MKT 3301 Principles of Marketing	3			
PHI 4301 Business Ethics	3	SPRT 1361 Ethics in Sport	3	

CSU Degree Requirements	CSU Required Credit Hours	NC Transfer Courses*	NC Transfer Credits*	Credits to take at CSU*
Open Electives	39	<i>The following NC courses will satisfy this requirement.</i>	39	0
		MICR 1583 Spreadsheet Applications	3	
		MKTG 1104 Marketing for Sport and Recreation	3	
		SPRT 1180 Introduction to Sport Management	3	
		SPRT 1252 Negotiations and Law for Sport	3	
		SPRT 1268 Governance of Sport Organizations	3	
		SPRT 1210 Sport Sponsorship	3	
		SPRT 1305 The Sport Consumer	3	
		SPRT 1322 Sales and Promotions in Sports	3	
		SPRT 1390 The Global Economy in Sports	3	
		SPRT 1301 Media and Sport	3	
		SPRT 1406 Human Resource Management in Sports	3	
		SPRT 1414 Sport Event Management	3	
		SPRT 1439 Sport Facilities Management	3	
CSU General Education Requirements	CSU Required Credit Hours	NC General Education Courses	NC Transfer Credits*	Credits to take at CSU*
General Education	30	<p><i>To receive the full general education transfer credit, the 15 hours of NC General Education courses must be completed as outlined below.</i></p> <p><i>Certain CSU degree programs have required prerequisite courses that may affect the amount of credit transferred.</i></p>	15	15

CSU General Education Degree Category Requirements				
Mathematics	3	1 of the following will transfer (3): <ul style="list-style-type: none"> • NC MATH 1206 Mathematics of Finance • NC MATH1310 Statistical Concepts <ul style="list-style-type: none"> ○ <i>Transfers to CSU's MAT 2301 Elementary Statistics</i> 		
Humanities and Fine Arts - Group B	3	1 of the following will transfer (3): <ul style="list-style-type: none"> • NC COMM 1510 Communication Foundations • NC COMM 1520 Communication Skills for the Emerging Professional <ul style="list-style-type: none"> ○ <i>Transfers to CSU's COM 2301 Professional Communication</i> • NC COMM 1530 Industry Reports <ul style="list-style-type: none"> ○ <i>Transfers to CSU's ENG 3301 Technical Writing</i> 		
Humanities and Fine Arts - Group A	3	NC General Education Elective (9)** <ul style="list-style-type: none"> • <i>NC General Education Electives must fit available CSU General Education degree category requirements.</i> 		
History	3			
Natural Sciences	6			
Social/Behavioral Sciences	6			
English Composition	6			
Total Credits Required Bachelor of Science in Business Administration – General	120		63	57

* Transfer Credit/General Notes:

- NC's General Education courses that do not satisfy CSU's General Education categories will be reviewed for Open Electives credit, if applicable.
- CSU's Humanities and Fine Arts-Group A requires 3 hours concentrated in Art, Literature, Religion, Music, Ethics, or Philosophy. Humanities and Fine Arts-Group B requires 3 hours in any of the aforementioned topics, Critical Thinking, Foreign Language, Speech, or select Communications courses.
- Math and English courses must earn a grade of C or higher.
- Duplicate transfer credit is not permissible.
- Credit awarded is subject to degree requirements at the time of enrollment and current transfer credit policy, which are subject to change.
- CSU is in the process of converting to new course numbers and anticipates completion by the end of 2024.
- The total transfer credit amount assumes maximum NC general education transfer towards CSU general education requirements. Actual number of transfer credit hours awarded (and therefore the number of hours to be completed at CSU) will be based on actual courses completed successfully at NC for which there exists a CSU equivalent and could be more or less than the number of transfer credits in the example above.

** NC General Education Electives must fit the specific requirements of remaining CSU General Education degree categories to receive transfer credit.

CSU Bachelor of Science Degree in Business Administration – Marketing

Applicable to students completing the following Niagara College (NC) undergraduate diploma program:

Business Sales and Marketing, Diploma

CSU Degree Requirements	CSU Required Credit Hours	NC Transfer Courses*	NC Transfer Credits*	Credits to take at CSU*
Major Requirements	51	<i>NC courses must be completed as outlined below:</i>	9	42
ACC 2301 Principles of Accounting I	3	ACCT 1198 Financial Accounting Concepts	3	
ACC 2302 Principles of Accounting II	3			
ACC 3301 Managerial Accounting	3			
BUS 2301 Introduction to Business	3			
BUS 2303 Professionalism in the Workplace	3			
BUS 3301 Business Law	3			
BUS 4302 Business Policy and Strategy	3			
COM 2302 Organizational Communication	3			
ECO 2301 Principles of Microeconomics	3			
ECO 2302 Principles of Macroeconomics	3			
FIN 3301 Financial Management	3			
HRM 3302 Human Resource Management	3			
ITC 3303 Information Systems Management	3			
LDR 3301 Leadership	3			
MGT 3301 Principles of Management	3	MGMT 1100 Management Principles	3	
MKT 3301 Principles of Marketing	3	MKTG 1301 Principles of Marketing	3	
PHI 4301 Business Ethics	3			
Marketing Concentration	12	<i>NC courses must be completed as outlined below:</i>	12	0
MKT 3302 Internet Marketing Principles	3	MKTG 1511 Digital Marketing	3	

MKT 3303 Consumer Behavior	3	MKTG 1221 Principles of Consumer Behaviour	3	
MKT 3304 Marketing Research	3	MKTG 1622 Sales and Marketing Research Project	3	
MKT 3305 Advertising	3	MKTG 1311 Integrated Marketing Communication	3	
CSU Degree Requirements	CSU Required Credit Hours	NC Transfer Courses*	NC Transfer Credits*	Credits to take at CSU*
Open Electives	27	<i>27 credit hours from the following NC courses will satisfy this requirement:</i>	27	0
ITC 2301 Personal Computer Fundamentals	3	MICR 1493 Computer Applications	3	
		MKTG 1320 Professional Selling I	3	
		MICR 1583 Spreadsheet Applications	3	
BUS 3302 Sales Management	3	MKTG 1222 Retail and Merchandise Management	3	
		MKTG 1420 Professional Selling II	3	
		ENTR 1252 New Venture Development	3	
		MKTG 1510 Business to Business (B2B) Marketing	3	
		MKTG 1512 Sales and Marketing Strategy	4	
		INTL 1100 Fundamentals of International Trade	3	
		MKTG 1620 Public Relations and Event Management	3	
		MKTG 1621 Social Media Marketing	3	
		MKTG 1622 Sales and Marketing Research Project	3	
CSU General Education Requirements	CSU Required Credit Hours	NC General Education Courses	NC Transfer Credits*	Credits to take at CSU*
General Education	30	<i>To receive the full general education transfer credit, the 18 hours of NC General Education courses must be completed as outlined below. Certain CSU degree programs have required prerequisite courses that may affect the amount of credit transferred.</i>	18	12

CSU General Education Degree Category Requirements				
Humanities and Fine Arts - Group B	3	NC COMM 1340 Business Communications (3) • <i>Transfers to CSU's COM 2301 Professional Communication</i>		
Humanities and Fine Arts - Group A	3	NC General Education Electives (6)** • <i>NC General Education Electives must fit available CSU General Education degree category requirements.</i>		
History	3			
Natural Sciences	6			
Mathematics	3	MATH 1107 Mathematics (3)		
Social/Behavioral Sciences	6	NC SOCL 1430 Equity, Diversity and Inclusion in Canada (3)		
English Composition	6	NC COMM 1133 Writing Strategies (3) • <i>Transfers to CSU's ENG 1301 English Composition I</i>		
Total Credits Required Bachelor of Science in Business Administration – Marketing	120		66	54

* Transfer Credit/General Notes:

- NC's General Education courses that do not satisfy CSU's General Education categories will be reviewed for Open Electives credit, if applicable.
- CSU's Humanities and Fine Arts-Group A requires 3 hours concentrated in Art, Literature, Religion, Music, Ethics, or Philosophy. Humanities and Fine Arts-Group B requires 3 hours in any of the aforementioned topics, Critical Thinking, Foreign Language, Speech, or select Communications courses.
- Math and English courses must earn a grade of C or higher.
- Direct transfer credit for all degree categories must be a minimum of 3 semester hours, except in the Open Electives category. In cases where 4 or more credits are earned, the remaining credit will be reviewed for Open Electives category, if applicable.
- Duplicate transfer credit is not permissible.

CSU Master of Business Administration - General

Applicable to students completing the following Niagara College (NC) graduate certificate program:

International Business Management, Certificate

CSU Degree Requirements	CSU Required Credit Hours	NC Transfer Courses	NC Transfer Credits*	Credits to take at CSU
Major Requirements	24	<i>NC courses must be completed as outlined below.</i>	9	15
ACC 5301 Management Applications of Accounting	3			
BUS 6320 Global Strategic Management	3	INTL 9760 Applied Research in International Trade Management <i>or</i> BICG 9502 Global Logistics Management	3	
ECO 6301 Economics for Managers	3			
FIN 6301 Corporate Finance	3			
HRM 6301 Human Resource Management Methods	3	MGMT 9700 Principles of Human Resource Management	3	
ITC 5301 Management Information Systems	3			
MKT 5301 Advanced Marketing	3	BICG 9503 International Marketing Strategies	3	
RCH 5301 Research Methods	3			
General Concentration <i>To fulfill the General Concentration for this degree, student may choose any 5000-6000 level course not used to satisfy program requirements.</i>	12	12 credit hours from the following NC courses may transfer:	12	0
ECO 6302 International Economics	3	BICG 9102 Concepts of International Trade	3	
		BICG 9202 Market Entry and Distribution	3	
MKT 5303 Marketing Research and Data Analytics	3	BICG 9303 International Market Research	3	
FIN 6303 International Finance	3	BICG 9403 International Trade Finance	3	
		BICG 9603 Legal Issues of International Trade	3	
		BUSN 9110 Business Principles	3	
PHI 6301 Business Ethics	3	INTL 9155 Leadership and Ethics	4	
		INTL 9750 Trade Aspects of International Geography I	3	
		INTL 9760 Applied Research in International Trade Management	3	

<p>Total Credits Required Master of Business Administration – General</p>	<p>36</p>		<p>21</p>	<p>15</p>
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* Transfer Credit/General Notes:

- CSU is in the process of converting to new course numbers and anticipates completion by the end of 2024.
- Graduate courses may transfer with a grade of “B” or above towards master’s degree program requirements; in some cases, a grade of “C” may be considered with program director review.
- Graduate credit is only transferred in multiples of 3 semester hours.
- Credit awarded is subject to degree requirements at the time of enrollment and current transfer credit policy, which are subject to change.
- Actual number of transfer credit hours awarded (and therefore the number of hours to be completed at CSU) will be based on actual courses completed successfully at NC for which there exists a CSU equivalent and could be more or less than the number of transfer credits in the example above.

CSU Master of Business Administration - General

Applicable to students completing the following Niagara College (NC) graduate certificate program:

Supply Chain Management, Certificate

CSU Degree Requirements	CSU Required Credit Hours	NC Transfer Courses	NC Transfer Credits*	Credits to take at CSU
Major Requirements	24	<i>NC courses must be completed as outlined below.</i>	3	21
ACC 5301 Management Applications of Accounting	3			
BUS 6320 Global Strategic Management	3			
ECO 6301 Economics for Managers	3			
FIN 6301 Corporate Finance	3			
HRM 6301 Human Resource Management Methods	3			
ITC 5301 Management Information Systems	3	SCMT 9120 Enterprise Information Management	3	
MKT 5301 Advanced Marketing	3			
RCH 5301 Research Methods	3			
General Concentration <i>To fulfill the General Concentration for this degree, student may choose any 5000-6000 level course not used to satisfy program requirements.</i>	12	<i>12 credit hours from the following NC courses may transfer:</i>	12	0
MGT 6301 Organizational Research and Theory	3	MGMT 9710 Business Management and Organizational Behaviour	3	
		SCMT 9100 Supply Chain Management	4	
		SCMT 9110 Supply Chain Systems and Metrics	4	
MGT 6305 Project Management	3	SCMT 9130 Lean Six Sigma Project Management	4	
		SCMT 9140 Integrated Operations Planning	3	
		SCMT 9250 Purchasing and Supply Management	3	
		SCMT 9260 Supply Chain Leadership and Negotiation Skills	3	
		SCMT 9270 Transportation Systems, Distribution and Logistics Management	3	
		SCMT 9300 Applied Research for Supply Chain Management	6	

BUS 6320 Global Strategic Management	3	BICG 9502 Global Logistics Management	3	
		ENVR 9190 Organizational Sustainability	3	
Total Credits Required Master of Business Administration - General	36		15	21

* Transfer Credit/General Notes:

- CSU is in the process of converting to new course numbers and anticipates completion by the end of 2024.
- Graduate courses may transfer with a grade of "B" or above towards master's degree program requirements; in some cases, a grade of "C" may be considered with program director review.
- Graduate credit is only transferred in multiples of 3 semester hours.
- Credit awarded is subject to degree requirements at the time of enrollment and current transfer credit policy, which are subject to change.
- Actual number of transfer credit hours awarded (and therefore the number of hours to be completed at CSU) will be based on actual courses completed successfully at NC for which there exists a CSU equivalent and could be more or less than the number of transfer credits in the example above.